

WE BUILD THE CHANGE

**SEDEMI**

Customized solutions for  
infrastructure projects

## We are Living in Times of Steel

We take advantage of steel's properties to build more modern, durable and environmentally sustainable projects.

Experts that deliver outstanding  
quality service

Our specialized units offer products and  
services with quality above the standard.

## Our DNA

We are builders of customized solutions for infrastructure projects with superior service and focused on building value for our stakeholders.

## Solutions that meet your imagination

Sedemi is an organization inspired by the potential of Ecuador and the world, with more than 45 years of history, its leadership and experience have allowed the construction of the most iconic and visionary projects in the country and the region, thus becoming synonym of development.

**When you trust your project to Sedemi, you can be certain it is in the best hands.**

# Our Corporate Values

Focus on Solution



Credibility



Tenacity



Innovation



45 Years

of Experience

+5.000

Executed Projects

Industrial Plant

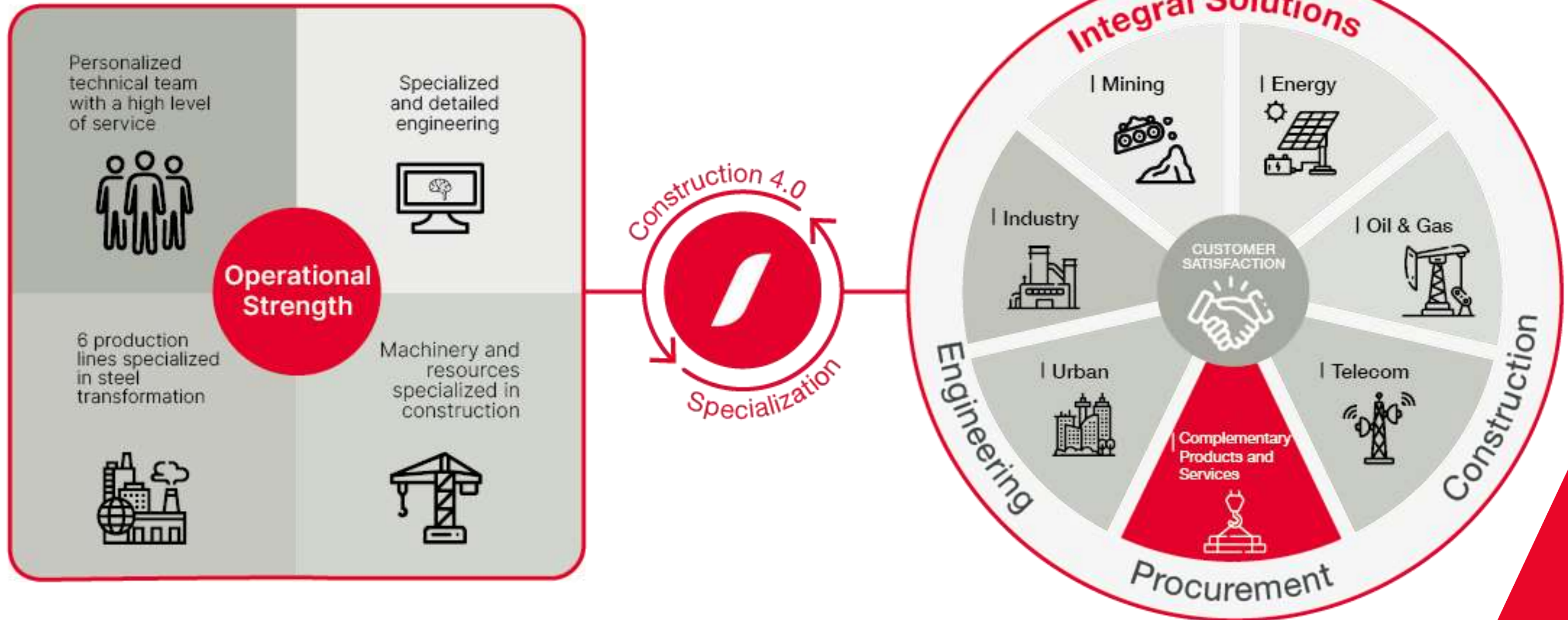
90.000

Square Meters

Production Capacity

1.200  
Ton/Month

- Business Model



Customized solutions for infrastructure projects.



**SEDEMI**

Integral Solutions

**SEDEMI**

| Urban

**SEDEMI**

| Industry

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| Mining

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| Energy

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| Oil & Gas

**SEDEMI**

| Telecom

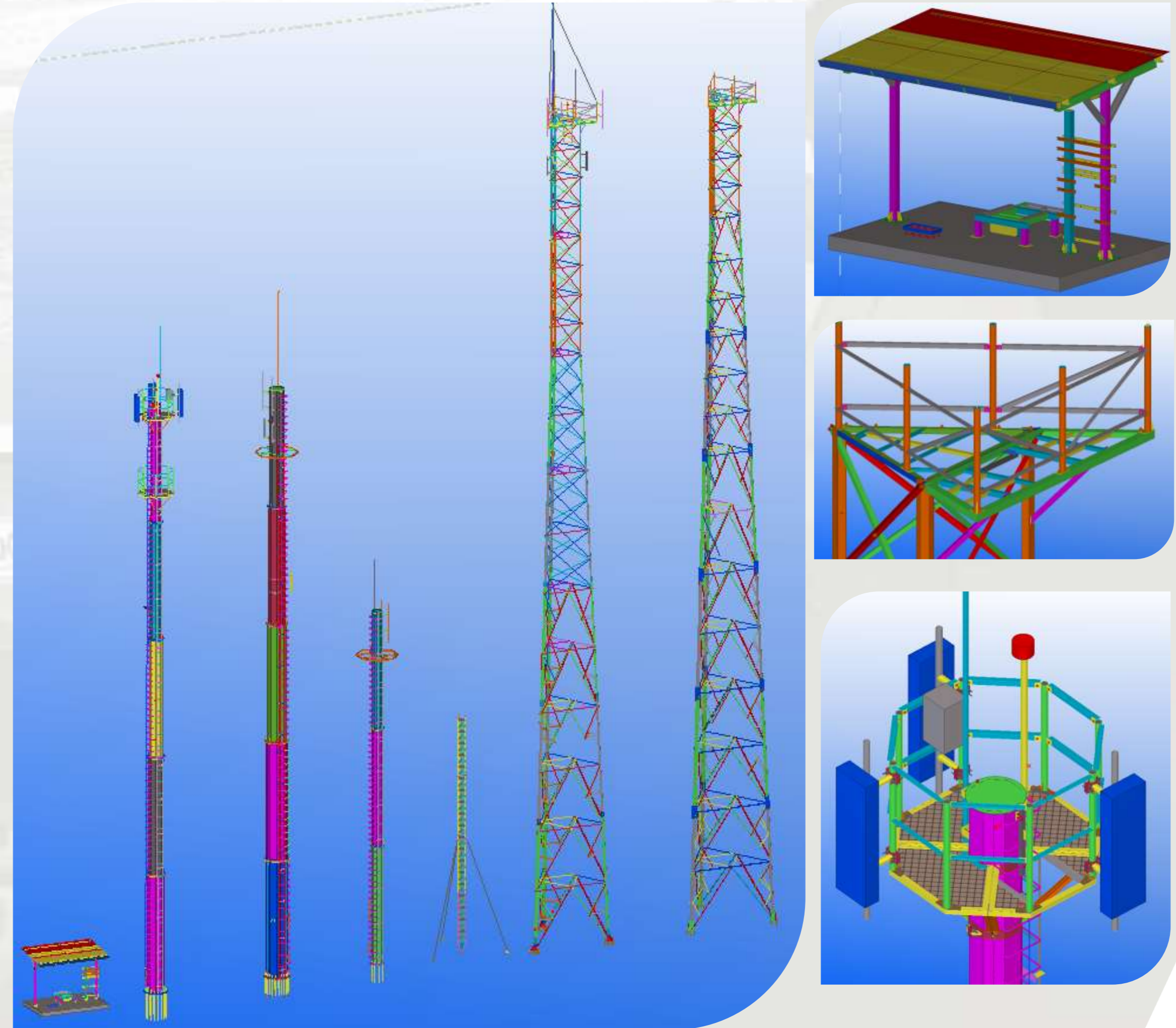
- **Construction 4.0**

We work along our clients with integral solutions, based in Construction 4.0 with BIM (Building Information Modeling) methodology and industrialized construction. We are present since the first outline of your project until its presentation to the whole world.

- **Expert Team**

MORE THAN  
**50**

- Architects
- Civil Engineers
- Electric Engineers
- Mechanical Engineers
- Chemical Engineers
- Process Engineers



- **Industrialized Manufacturing**

We have an industrial plant equipped with state-of-the-art machinery that works through Computerized Numerical Control (CNC). It allows us to offer integral solutions with quality above the standard.



## Certifications:

To guarantee our value proposition, we have international certifications that endorse our processes and allow us to offer superior quality in our products and services.

- ISO 9001
- ASME
- INEN
- UL
- NEMA VE-1-2009 STANDARD



**SEDEMI**

| Telecom

## We bet on a better connected world

The strength, firmness and precision of our radio bases ensure reliable and stable communications for Ecuadorians.

Our goal is to create value, from beginning to end. We do this by offering practical and intelligent solutions that are tailored to the specific needs of our clients and their projects.

We seek to make a  
difference in every  
detail.

Our focus is on detail, perfection and achieving exceptional results. We become an extension of our clients by being with them from the planning and design phases to implementation, operation and maintenance of the project.



**HIGHLIGHTS**

Intervention in

**+ 2.000**

**Radio Bases**

Nationwide including Galapagos

**+ than 500**

Structures with Accessories  
Manufactured for Radio bases with 7500 TON of steel

**+ than 1.500**

Structural Studies



**10.000 m3**

Concrete on Foundations for Telecommunications Structures



## OUR SOLUTIONS:

- Development and construction of radio bases under the BTS modality.
- Engineering, Procurement and Construction of Telecommunications Radio bases
- Structural design.
- Galvanized Metallic Fabrications: Towers, Monopoles and Miscellaneous.
- Transport logistics and assembly of structures.
- Site surveying and contracting.
- Infrastructure maintenance of: Radio bases, Self-supported towers, Cable-stayed towers, Poles, Monopoles, Gates, Hardware for structures, Soil studies, Pits, Opening of roads, Foundations of towers, Piles, Equipment room, Enclosures, Supply and installation A/C, electrical work, grounding systems.
- Structural analysis and subsequent implementation of structural adaptations, reinforcements.
- Repowering of telecommunications infrastructure.
- Paint application for telecommunications structures.

FEATURED  
PROJECTS

- **Claro 2005 – 2021**

Client: Claro  
Location: Ecuador

**Project Scope:** We meet and exceed expectations throughout the complete expansion and modernization plan for Claro. We replaced the technology and generated greater coverage nationwide; improvement in voice and data connectivity with 3G, 4G and 5G technology.



## ● SEDEMI SOLUTIONS TOWER

**Client:** Telecommunications Operators .  
**Location:** Nationwide

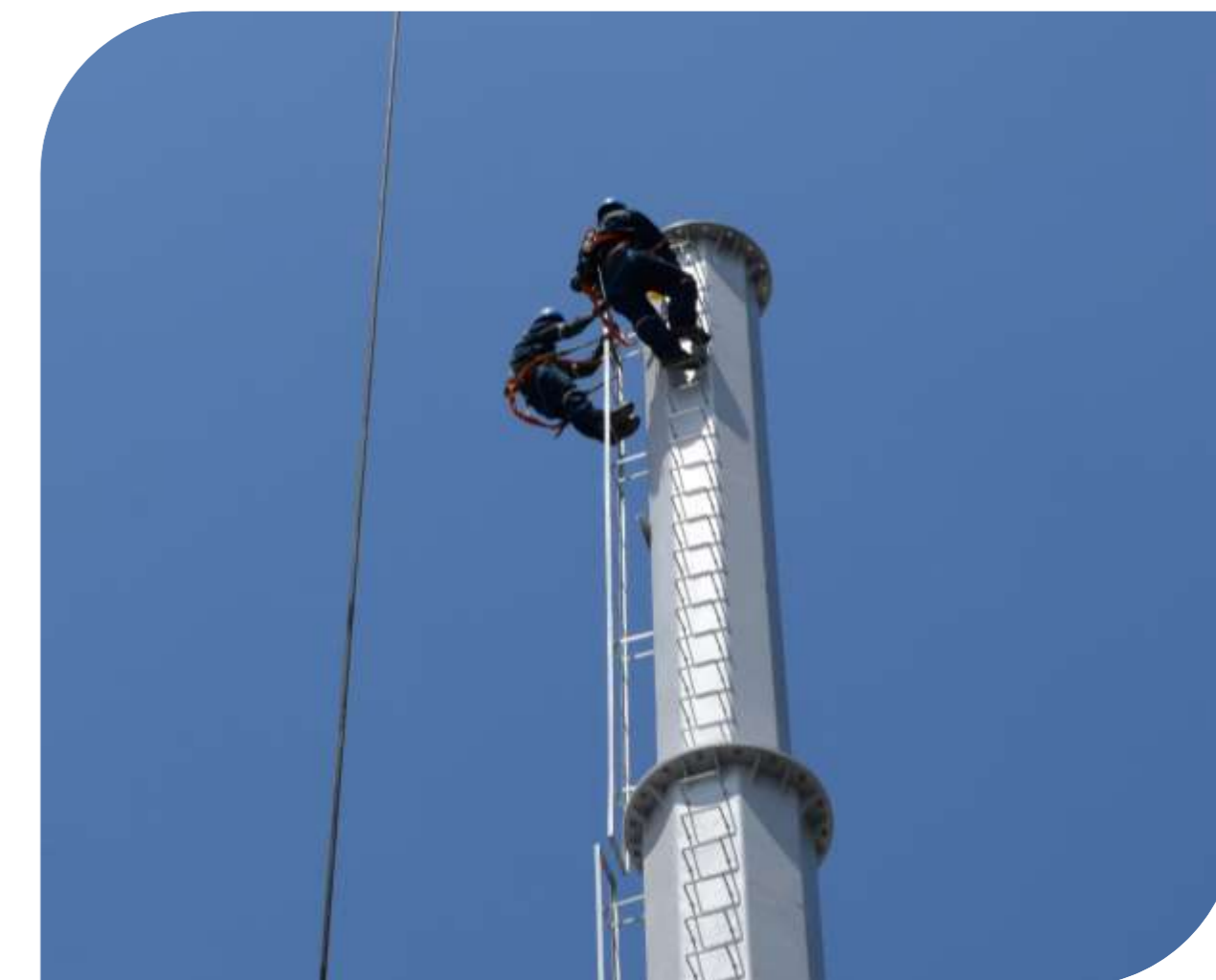
**Project Scope:** We connect the country and the region by expanding coverage. We provide BTS (Built to Suit) infrastructure to rent space for operator teams.



## ● Final client CNT Expansion 3G and 3GE

Client: CNT EP.  
Location: Nationwide

**Project Scope:** We generate coverage expansion nationwide.  
Huawei direct customers: complete RBS (Radio Base Station) implementation and Alcatel; infrastructure supply.

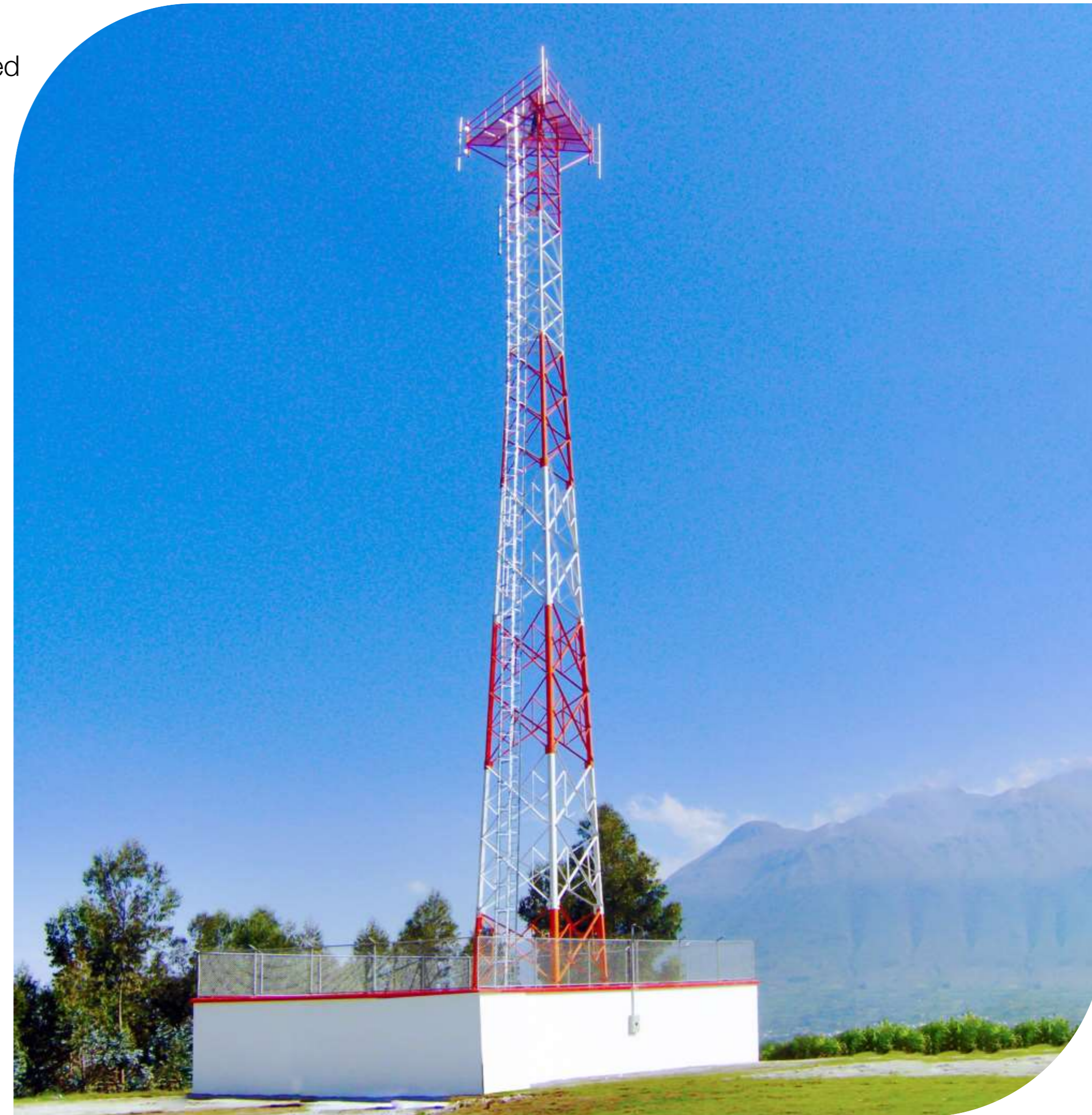


## ● Policía Nacional Network

Client: Policía Nacional Network.

Location: Nationwide.

Project Scope: Integral services for social welfare. We improved communications at the National Police Headquarters, at a national level including the Galapagos Archipelago.



## ● Andes Petroleum Infrastructure

**Client:** Andes Petroleum Ecuador LTD.  
**Location:** Tarapoa Block 21 – Ecuador.

**Project Scope:** We have solutions tailored to each project. Implementation of all internal communications within the oil platforms.





**SEDEMI**

**EXPERIENCE**





● CNT – ALCATEL  
3G and 3GE Expansion



● 3G and 3GE CNT – HUAWEI  
Expansion



● “Plan Azul” 2006 – 2008 Expansion



● Telefónica Expansion  
2014



● Supply of Structures for Towers  
2017 - 2018



● Maintenance of Towers and  
Monopoles.

## CONTACT INFORMATION

### ECUADOR

Quito

Vía Sangolquí - Amaguaña Km 4.5

Lotización

El Carmen. Lote # 4.

PHONE: (593 2) 2093 992

MOBILE: (593 9) 9966 4501

(593 9) 9944 5358

(593 9) 9945 1531

### Guayaquil

Kennedy Norte, Miguel H. Alcívar y

Eleodoro Arboleda, Edificio Plaza

Center Piso 8, Oficina 807.

MOBILE: (593 9) 8029 8379

(593 9) 9711 1904

### PERÚ

Av. Juan de Arona, Edificio

JDA 700, piso 2, oficina 125,

San Isidro, Lima.

MOBILE: (51) 93978 3682

 [info@sedemi.com](mailto:info@sedemi.com)

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